



IN THE NEWS

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Sinotrans Advances B2B Integration With Joint Solution from GXS and webMethods

Leading Chinese Logistics Services Provider to Deploy GXS Enterprise Gateway for Marine Transportation Project

Hong Kong and Gaithersburg, Md. — August 31, 2005 — GXS, a leading provider of business-to-business (B2B) e-commerce solutions today announced that Sinotrans Limited has selected GXS' B2B gateway solution, GXS Enterprise Gateway. Sinotrans, a leading provider of logistics services in China, chose GXS Enterprise Gateway to increase transaction accuracy, boost B2B collaboration with its trading partners and reduce overhead business costs for its newly launched Marine Transportation Project — a comprehensive project that manages the entire shipping process within China.

Made available through a strategic partnership between webMethods (Nasdaq: WEBM) and GXS, GXS Enterprise Gateway provides enterprise customers with a single B2B integration platform for centralizing, monitoring, and optimizing real-time supply chain data and processes. The solution leverages a service-oriented architecture that provides customers the flexibility to meet current as well as future B2B integration needs. With GXS Enterprise Gateway, Sinotrans is deploying a reliable and streamlined B2B e-commerce system for efficiently managing transactions and communications with external trading partners and customers.

“GXS Enterprise Gateway provides us with a best of breed, B2B integration solution that combines the knowledge, experience and expertise of two supply chain industry leaders and significantly enhances the operational efficiency and accuracy of our trading partner network transactions,” said Mr. Liu Ming Sheng, chief technology officer of Sinotrans. “In just a short period of time, GXS Enterprise Gateway has enabled us to better control interactions with our trading partners and to reduce overhead costs for our Marine Transportation Project. Efficiency is an essential component to the success of any business and GXS Enterprise Gateway is now a key contributor to Sinotrans' continued success in China and throughout the world.”

As one of the world's largest B2B integration services providers, GXS products and services are available throughout the Asia-Pacific region including in Australia, China, Hong Kong, India, Japan, Korea, Malaysia, New Zealand, the Philippines, Singapore, Taiwan and Thailand. GXS' customer base in China includes hundreds of companies serviced through GXS' offices in Shanghai and its Asia-Pacific headquarters and data center in Hong Kong. All support,

implementation and documentation for GXS Enterprise Gateway is available in Mandarin, Cantonese and simplified Chinese.

B2B integration is an emerging trend that crosses vertical industry and geographic barriers and is increasingly recognized as a necessary step toward greater business process efficiency. Forrester Research, in its recent Wave™ report entitled, “Forrester Wave™: Integration Suites: Q3, 2005,” confirmed this evolution and included GXS as a “Leader” among integration suite providers. “GXS is a longtime powerhouse in the B2B integration world, and it has entered the integration suite space via its strategic partnership with webMethods. This partnership is stronger than a normal partnership, in that it significantly enhances both vendors’ integration offerings. GXS has a strong global presence that will become increasingly important as multinational firms attempt to increase the effectiveness of their application- and process-based interactions.”¹

Founded in 1950, Sinotrans is a leading provider of logistics services in China. The Group's core services are freight forwarding, express shipping and shipping agency services. Other offerings include storage and terminal services, trucking and marine transportation. Enterprise Gateway provides Sinotrans with the ability to collaborate with its many trading partners and customers using a diverse array of protocols and standards. GXS Enterprise Gateway has an embedded link to the GXS Trading Grid, giving Sinotrans and other GXS Enterprise Gateway customers, tight integration to GXS’ global integration services platform currently connecting 40,000 trading partners around the world.

“The Sinotrans project is testament to the strength and market relevancy of our strategic partnership with webMethods. Together we can arm companies to meet global business demands with greater ease and cost-efficiency,” said Ben Wong, GXS’ vice president of Asia Pacific operations. “Businesses that are truly integrated with their international trading partners are well-positioned for global collaboration and will have a true edge over their competition. GXS Enterprise Gateway positions Sinotrans with a comprehensive, streamlined and cost-effective supply chain network that can be adapted for additional growth and functionality at the push of a button, enabling the company to easily collaborate with their choice of trading partners without impacting their bottom line. ”

GXS and webMethods are engaged in a strategic partnership to provide customers with “best-in-class” integration software and services. Central to the partnership is the combination of webMethods Fabric™, a leading suite of business integration software, with the GXS Trading Grid™, a leading global service platform that allows efficient collaboration and information sharing between organizations and external trading partners. As a result of this partnership, companies around the world will be able to leverage GXS’ global reach and webMethods integration software to seamlessly collaborate with vendors and partners and improve operating efficiencies and customer service.

About Sinotrans

Sinotrans Limited ("Sinotrans" or the "Company") is a joint stock limited company incorporated in the People's Republic of China (the "PRC") on 20 November 2002 with China National Foreign Trade Transportation ("Group") Corporation

("Sinotrans Group Company") as its sole promoter. The Company was listed successfully on The Stock Exchange of Hong Kong Limited on 13 February 2003.

Sinotrans and its subsidiaries (collectively the "Group") is a leading provider of logistics services in China. The Group's core services are freight forwarding, express services and shipping agency services and its support services include storage and terminal services, trucking and marine transportation.

The Group's services operations cover the fast-growing coastal regions of China including: Guangdong, Fujian, Shanghai, Zhejiang, Jiangsu, Hubei, Lianyungang, Shandong, Tianjin, Liaoning and other strategic regions. Also, the Group has an extensive and well-established domestic service network and an overseas agency network.

About GXS

GXS, Inc. is a leading global provider of B2B e-commerce solutions that simplify and enhance business process integration and collaboration. Organizations worldwide, including 75 percent of the Fortune 500, leverage the GXS Trading Grid to achieve the perfect balance of supply and demand. Active in the global standards arena, GXS solutions enable customers both large and small, to connect with global partners, synchronies product information, optimize inventory levels and demand forecasts, and accelerate the execution of supply chains.

Headquartered in Gaithersburg, MD., GXS provides sales and support to businesses and their partners worldwide. For more information visit our Web site at www.gxs.com.

1 Forrester Research, "Forrester Wave™: Integration Suites, Q3 2005" by Ken Vollmer and Henry Peyret, July 28, 2005.

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