



IN THE NEWS

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Rohm and Haas Selects Global eXchange Services for Electronic Invoicing, Online Supplier Relationship Management and Visibility Services

GXS Solution Enables Top Specialty Materials Manufacturer to Benefit from Automating End-to-End Supplier Invoice Process

GAITHERSBURG, Md. — Aug. 9, 2004 — Global eXchange Services (GXS) today announced that Rohm and Haas (NYSE: ROH), a worldwide producer of specialty materials, has selected GXS' Order Lifecycle Visibility solution to provide its global trading partners with a Web-based, self-service portal for creating and managing electronic invoices. An integrated part of the GXS trading network, Order Lifecycle Visibility is a hosted business process collaboration service, which acts as a centralized data repository for Rohm and Haas' critical supply chain information.

The GXS Order Lifecycle Visibility solution provides Rohm and Haas with purchase order to invoice matching, configurable data validation routines and powerful exception management capabilities. These capabilities translate into knowledge-based decision making for Rohm and Haas, and a consistent view of supply chain data for the Company and its worldwide trading partners.

"The process for receiving and posting invoices and determining invoice accuracy presents a constant challenge for Rohm and Haas," said Bruce Morris, manager of trading partner integration for Rohm and Haas. "The GXS Order Lifecycle Visibility solution allows Rohm and Haas to fully automate the process and improve the overall quality of supplier invoices. This allows both Rohm and Haas and its suppliers to focus on improving the delivery of chemical goods and services, rather than administrative tasks. "

The GXS Order Lifecycle Visibility solution, through its capability to retain, process and share consistent network data globally, has afforded Rohm and Haas and its North American trading partners the following benefits:

- Low implementation costs, allowing any supplier with Internet access to interact with Rohm and Haas without making a large investment in software or infrastructure;
- Browser based invoice creation and visibility capabilities, resulting in cost and cycle time reductions, provided through an easy access, self-service portal;
- Customized configuration of business rules, including order, invoice and receipt matching, designed to minimize errors and reprocessing efforts for Rohm and Haas' accounts payable and purchasing departments; and
- Translation capabilities for end-to-end invoice visibility for Rohm and Haas and its international trading partners.

Extensive collaborative capabilities are becoming more of a focus in today's far-reaching supply chains and are critical for companies like Rohm and Haas. According to AMR Research, "Most supply chain project implementations have focused on getting processes performing correctly within the four walls, or 'getting our own house in order.' Collaboration, or building dependencies outside of the enterprise to improve business performance, usually ranked low on the list of priorities. However, AMR Research shows that supply chain leaders are now moving more quickly toward collaborative relationships, expediting the evolution of Demand-Driven Supply Chain (DDSN)." *AMR Research, "Demand-Driven Supply Network: Striving for Supply Chain Transparency," January 22, 2004.*

“Our strategy is to embed collaboration, visibility and analytics into our global supply chain network, thereby providing a complete service that enables our customers to automate and improve those business processes that are dependent on trading partners,” said Bobby Patrick, senior vice president of marketing for Global eXchange Services. “Order Lifecycle Visibility, along with companion GXS offerings such as Logistics Visibility, represents a key focus for the company as we continue to build our roster of leading manufacturers like Rohm and Haas.”

About Rohm and Haas

For more than 90 years, Rohm and Haas has been a leader in specialty chemical technology. Its chemistry and products are found today in paint and coatings, adhesives and sealants, household cleaning products, personal computers and electronic components, construction materials and thousands of everyday products. Its products are sold primarily for use in the construction and building, electronics, household products and personal care, packaging, food and retail, and automotive markets. With annual sales revenue of approximately \$6.4 billion and 17,000 employees, the company operates a network of more than 100 manufacturing, technical research and customer service sites in more than 27 countries.

Further information on Rohm and Haas can be found on the company’s Web site at www.rohmhaas.com

About Global eXchange Services

Global eXchange Services (GXS), a leading worldwide provider of B2B integration, synchronization and collaboration solutions to more than half the Fortune 500, operates a highly-reliable, secure global network services platform. GXS offers an extensive range of solutions to help more than 30,000 businesses, both large and small, connect with their partners, synchronize product information, optimize inventory levels and demand forecasts, and accelerate the execution of their supply chains. GXS is headquartered in Gaithersburg, Md., with sales and development offices throughout the U.S., Europe and Asia-Pacific. For more information visit our Web site at www.gxs.com.

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Caution Concerning Forward-Looking Statements

This document includes certain “forward-looking statements” within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management’s current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations due to changes in global political, economic, business, competitive, market and regulatory factors. These factors include technological developments, customer demand, trading partner participation and network availability.

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