



IN THE NEWS

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Global eXchange Services Announces Addition to Executive Team

Finance Industry Veteran Lou Salamone Joins as Chief Financial Officer

GAITHERSBURG, Md. — October 18, 2004 — Global eXchange Services (GXS) today announced the hiring of Lou Salamone as senior vice president and chief financial officer (CFO).

Salamone joins GXS from USinternetworking, Inc. (USi), an enterprise Application Service Provider (ASP), where he served as senior vice president and chief financial officer. Prior to USi, he served as CFO of Applied Graphics Technologies and Nextel Communications. Salamone started his career in finance at Deloitte & Touche, where he was the partner in charge of the middle market practice of the New York metro region. He has extensive experience not only in serving as a CFO, but also in raising both public and private equity and debt as well as acquisitions.

“The timing could not be better for Lou to join our executive team,” said Gary Greenfield, president and CEO. “The knowledge and experience Lou brings to GXS will be invaluable as we continue the transformation of GXS and expand our global business-to-business (B2B) integration, synchronization and collaboration solutions businesses.”

About Global eXchange Services

GXS (Global eXchange Services) is a leading worldwide provider of B2B e-commerce solutions that simplify and enhance business process integration and collaboration. Organizations worldwide, including over half of the Fortune 500, leverage the GXS Trading GridSM to achieve the perfect balance of supply and demand. Active in the global standards arena, GXS solutions enable customers both large and small, to connect with global partners, synchronize product information, optimize inventory levels and demand forecasts, and accelerate the execution of supply chains.

Headquartered in Gaithersburg, Md., GXS provides sales and support to businesses and their partners worldwide. For more information visit our Web site at www.gxs.com.

Caution Concerning Forward-Looking Statements

This document includes certain "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. Actual results may differ materially from these expectations due to changes in global political, economic, business, competitive, market and regulatory factors. These factors include technological developments, customer demand, trading partner participation, network availability and availability of financing.