



100% Paperless Survey **Frequently Asked Questions (FAQs)**



Q. How do I know if my company needs to complete the survey?

A. Your company needs to complete the survey if it currently provides any product or service to any of the A&P companies – A&P, Super Foodmart, Farmer Jack, Food Basics, Sav-A-Center, Super Fresh, The Food Emporium, or Waldbaum’s.

Q. Who/what organization at my company should complete the survey?

A. That depends on the organizational structure of your company. The questions on the survey touch on a number of areas including Sales, Customer Service, Accounts Receivables, and Electronic Commerce/Electronic Data Interchange (EDI). You should take a look at the questions to help you decide who should provide the answers.

Q. What is the purpose of the survey?

A. To provide information that will enable A&P to extend its existing electronic commerce program to all of its suppliers in a way that will be mutually beneficial to all parties. A&P will be offering its suppliers a number of electronic commerce options, one of which will meet your needs.

Q. When is the deadline date for completing the survey?

A. Please complete the survey as soon as possible, but it is critical that we receive it no later than March 3, 2006.

Q. If I don’t know answers to some of the questions, should I submit the survey without all of the questions answered?

A. Please do your best to answer all of the questions. Most of the questions provide drop down menus that include a “Don’t Know” response as an option. Please select the “Don’t Know” option if you are otherwise unable to answer the question.

Q. Approximately how long will it take me to complete the survey?

A. We suggest you first take a look at the survey questions to decide who at your company will be providing the answers. The survey itself should take only a minute or two to complete.

Q. Who do I contact if I have questions while completing the survey?

A. If you need any additional help, please send an e-mail containing your question to GXSA&P@gxs.com. We will try to answer your question as soon as we reasonably can.

Q. Will I receive confirmation that you received my survey once I submit it?

A. Yes. Once the survey is completed and submitted, you will receive a confirmation.

Q. Is there any other follow-up by A&P after the survey? If so, when?

A. Someone will contact you on behalf of A&P within the next several weeks. At that time, you will be introduced to A&P's plans to extend its electronic commerce program to all of its suppliers. You will be provided with an opportunity to attend a free Internet-based informational seminar, obtain answers to any questions you may have, and select an electronic commerce option that is best suited to your company's particular needs.

Q. How can I learn more about electronic commerce and EDI?

A. Click [here](#) to view a brochure that will explain more about migrating to electronic commerce and EDI.