

GXS Solutions for Transaction Banking

Solving Client Delivery Challenges Across Multiple Channels

Transaction banking clients look to their financial institutions for innovative and easy-to-use solutions to optimize their daily cash management and working capital needs. In delivering client-facing solutions to corporates, banks must balance customer satisfaction with cost-effective servicing. To achieve this balance, financial institutions must overcome a number of client connectivity and integration challenges across their multiple delivery channels—while also complying with industry regulations and mandates such as Basel III, SEPA, and SOX.

To assist in reducing these challenges, GXS provides solutions that augment and extend client delivery services for financial services firms and corporate treasury organizations. GXS has been providing business-to-bank (B2Bank) solutions for more than 20 years and counts more than 90% of the Fortune 500 commercial banks as customers.

Why GXS?

Financial services is one of GXS's fastest growing industry verticals as a greater number of commercial banks, payment processors, and global custodians seek to enhance the flexibility and agility of their integration capabilities. GXS offers a suite of cloud-based services and integration solutions that simplify how financial institutions connect to their clients and counterparties.

With experience in core transaction banking segments such as cash management, commercial finance, card processing, merchant services, and securities, GXS typically reduces not only the cost and complexity of client delivery, but also helps accelerate speed-to-market and time-to-revenue.

GXS provides a wide array of solutions to transaction banking organizations including solutions that address business-to-bank integration, client enablement, and SWIFT network connectivity.

Enabling B2Bank Connectivity: Managed Integration Services

GXS Managed Integration Services is a comprehensive B2Bank outsourcing solution that enables financial services providers to offload complex integration requirements to GXS, including protocol mediation, file transfer and messaging, and data transformation. GXS handles day-to-day management of your technical infrastructure, including systems health monitoring, data backup, network management, systems administration, database management, and application support. In addition, GXS manages the migration and onboarding of your corporate clients with our proven seven-phase process that includes connectivity setup, map development, and end-to-end testing.

Solving Delivery Challenges: Client Enablement Services

GXS client enablement services provide you with the people, process, and technology to overcome the challenges of client delivery. This unique solution capability combines our cloud-based



CLIENT DELIVERY CHALLENGES

- Complexity of business-to-bank integration
- Manually intensive onboarding processes
- Extended client implementation time frames
- Incomplete or inaccurate client information
- Difficulty in migrating customers when consolidating systems
- Limited knowledge of corporate ERP applications
- Shortage of in-house technical support capabilities



Ready Connectivity

Best practice 2012

SUPPORTED FINANCIAL SERVICES STANDARDS

- ISO 20022 XML
- NACHA
- BAI2
- SAP IDOC
- ORACLE
- Microsoft Excel
- SWIFT MT/FIN
- UN/EDIFACT
- EDI X12
- Proprietary formats

technology for client lifecycle management with our professional services experts that perform new client onboarding in a daily BAU (“Business as Usual”) model, platform migrations of existing clients, ERP adapter development for banks, and ERP consulting for the bank’s clients.

GXS experts work with you to understand business requirements, define goals and objectives, agree on timelines, develop project plans, and determine the right set of client enablement options depending on your objectives. GXS program management and delivery specialists then implement your client enablement initiatives to help mitigate common problems such as reducing implementation backlogs, facilitating host-to-host (H2H) connectivity, and integrating with your clients’ ERP and treasury management systems.

Simplifying B2Bank Connectivity: GXS SWIFT Service Bureau

When it comes to the methods you use to exchange and process financial transactions with your commercial clients, the SWIFT network is the recognized standard. However, for many banks, the investment required to link to and maintain a connection with the SWIFT network—both financial and administrative—can be costly, time-consuming, and problematic.

The GXS SWIFT Service Bureau allows financial institutions to quickly, easily, and cost-effectively gain access to the SWIFT network without taking on the administrative burdens or costs of managing its associated IT infrastructure. GXS provides banks and corporate treasury organizations with a single secure gateway to communicate financial messages such as payment instructions, bank statements, foreign exchange transactions, and securities holdings reports with their worldwide financial community.

Securely Moving Critical Data: GXS Managed File Transfer

A financial institution’s ability to securely exchange large or high-volume files with their corporate clients is a core requirement of B2Bank integration. File sizes are growing as industry data requirements and digital imaging adoption increase. Unreliable departmental FTP solutions and large e-mail attachments do not provide the level of data security and regulatory compliance required by financial institutions.

The GXS Managed File Transfer (MFT) solution provides secure and reliable file exchange and can be delivered either in the cloud or behind the firewall. GXS MFT efficiently supports large multi-gigabyte-sized files and high volumes of data. GXS MFT comprises secure B2B file transfer, protocol mediation, internal/external user implementation, file monitoring and reporting, program management, and user support.



About GXS

GXS is a leading B2B integration services provider and operates the world’s largest integration cloud, GXS Trading Grid®. Our software and services help more than 400,000 businesses, including 75 percent of the Fortune 500 and 23 of the top 25 supply chains, extend their partner networks, automate receiving processes, manage electronic payments, and improve supply chain visibility. GXS Managed Services, our unique approach to improving B2B integration operations, combines GXS Trading Grid® with our process orchestration services and global team to manage a company’s multi-enterprise processes. Based in Gaithersburg, Maryland, GXS has direct operations in 20 countries, employing more than 2,300 professionals. To learn more, see <http://www.gxs.com>, read our blog at <http://gxsblogs.com>, follow us on Twitter at <http://twitter.com/gxs> and join us on LinkedIn at <http://www.linkedin.com/company/gxs>. You can also access our public filings with the Securities and Exchange Commission at <http://www.sec.gov/edgar.shtml>.

SUPPORTED COMMUNICATIONS PROTOCOLS

- AS2
- EBICS
- Secure FTP
- FTP/S
- HTTP/S
- MQ Series
- VPNs

NORTH AMERICA AND GLOBAL HEADQUARTERS
9711 Washingtonian Blvd.
Gaithersburg, MD 20878, US
+1-800-560-4347 t
+1-301-340-4000 t
+1-301-340-5299 f
www.gxs.com

EUROPE, MIDDLE EAST AND AFRICA
18 Station Road
Sunbury-on-Thames
Middlesex TW16 6SU
United Kingdom
+44 (0)1932 776047 t
+44 (0)1932 776216 f
www.gxs.eu

ASIA PACIFIC
Room 1609-10
16/F China Resources Building
26 Harbour Road, Wanchai
Hong Kong
+852 2884-6088 t
+852 2513-0650 f
www.gxs.asia.com